

# Acquisition Reform Success Story



## LOGISTICS TECHNOLOGY RESEARCH SUPPORT (LTRS)

**System Program Director:** N/A  
**Program Manager:** Cheryl Batchelor  
**DAC:** N/A  
**Contractor:** TASC  
**Contractor PM:** Beverly Barret

### Program Description

The purpose of this ID/IQ type contract is to obtain specialized technical research support in the areas of logistics, acquisition, maintenance, human factors, information integration, and system and human modeling. The products will include workshops, feasibility studies, requirements analyses, plans, design guidance, and draft functional specifications. In addition to augmenting the development work of the major division programs, this effort will help refine future logistics research and user requirements and improve planning initiatives. The payoffs will include specific products for other efforts to reduce risk, prevent program delays, verify approaches, and identify opportunities to capitalize on new technology, and increase weapon system supportability and affordability.

### How Streamlining Made a Difference:

The technical and contracting team decided to implement several new streamlined contracting procedures, including the use of Oral Presentations rather than written proposals, the application of FAR 15.6 rather than using Appendix AA or BB, and an award without discussions. By applying these procedures, the time required for the technical evaluation and the contracting teams' time to complete the contract package was probably reduced by half. Not only was government time saved, but quality of the evaluation was vastly improved. It should, however be noted, that the keys to the success of new streamlined contracting procedures are communication and teamwork. Overall, the LTRS contracting process was outstanding because these keys were applied. Although it was a ground breaking experience for all involved, it went flawlessly. The only recommendation to be made is to have more open communication regarding cost. There is no reason why the technical team could not review detailed cost information after the technical evaluation is completed. This would allow for a more realistic best value decision to be made.

| Measure                              | From     | To       |
|--------------------------------------|----------|----------|
| Receipt of buyable PR to RFP release | 60 days  | 43 days  |
| Technical Evaluation Completion      | 4 weeks  | 2 weeks  |
| Completion of contract package       | 60 days  | 43 days  |
| Receipt of buyable PR to Award       | 200 days | 138 days |

**Bottom Line:** A higher quality technical evaluation was performed, the contract award was made two months before initially estimated, and by awarding it more quickly, an enormous amount of manhours were saved, thereby saving precious government dollars.